



**NICOLE FOX**

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**STRENGTHS**

Special talent for developing trust and rapport with clients in person and over the phone  
Focus on customer needs to ensure satisfaction.  
Able to negotiate and close contracts.  
Ease to relate at any level with people of varied backgrounds.  
Possess strong people skills and enjoy working with others.  
Open to new ideas and enjoy brainstorming.  
Cooperative and flexible, positive “can do” and “110” percent effort attitude.  
Use creative marketing ideas to attract customers.  
Solve problems effectively and make informed decisions learning from others  
Honest and trustworthy, understands opening relationships to close deals!  
Fluent in Spanish and English.

**EMPLOYMENT HISTORY**

2009-Present Halcyon Jets- Miami Private Aviation Specialist

- Client representative, sales and marketing
- Capture and retention of new and existing clients
- Close coordination with operations, booking and administrative teams

2009-Present- InterFlight Global Corporation

- Client referrals external sales agent for aircraft brokerage and consulting services
- Client referrals and external sales agent for aviation related fine art and design gallery

2004-Present Creative Moldings – Sales Manager and Interior Decorator – B2B sales.

2001-2004 M International Realty – Co-Owner and Sales Director –

- Real Estate sales mainly to international clients.
- Staff management, recruiting, training, hiring, supervision of 15 people.
- Major public relations, event planner, hosting and entertaining clients.
- Manage VIP services, hotel booking, spa, restaurant, car service, concert tickets. In charge of marketing.

1993-2001 Telemundo – Univision – C-2 Entertainment – Actress, TV host, producer and casting director.

1993-1994 Coco Paris – Sales person, high end boutique, specialize in vertigo line

1992-1993 Nordstrom – Sales person, customer service, personal shopper.

1991-1993 Oxy Fresh Products – Sales representative, B2B sales, sales presentation at conventions.

1986-1992 Dr. Reznichuk – Dental Jr. Assistant, insurance billing, patient consultant, translator.

**ACCOMPLISHMENTS**

Won incentive awards for sales quota at M International, doubled sales in less than 6 months.

**EDUCATION**

2009-Present - HalcyonJets standard external charter brokerage practical training

2009-Present - InterFlight Global Corporation indoctrination to Private Aviation Consulting and Brokerage for Sales Agent

2001-2001 Gold Coast School – Real Estate License Sales Associate.

1987-1989 Palomar College, San Diego, CA – Associate Degree Fashion Merchandising, Marketing and Sales.

**InterFlight Brokerage**

Aviation & Aerospace Group of Companies

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